## **Comparisons of Job Characteristics**

Focus Occupation: Financial Specialists, All Other (13-2099)
Associated Occupation: Personal Financial Advisors (13-2052)

Compare Knowledge Compare Skills Compare Abilities Compare Detailed Work Activities Compare Tools and Technologies

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

### Knowledge

Similarity of Focus Occupation to Associated Occupation: 68

Focus Occupation: Financial Specialists, All Other (13-2099) Associated Occupation: Personal Financial Advisors (13-2052)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Customer and Personal Service	11.3	15.8	13.5	<	Expanded education and/or training may be required
Sales and Marketing	5.2	12.6	5.3	<<	Extensive education and/or training may be required
Economics and Accounting	4.4	12.4	12.6	0	Current knowledge level may be sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

#### **Skills**

Similarity of Focus Occupation to Associated Occupation: 90

Focus Occupation: Financial Specialists, All Other (13-2099) Associated Occupation: Personal Financial Advisors (13-2052)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Speaking	10.8	14.0	13.9	0	Current skill level may be sufficient
Critical Thinking	10.8	13.4	13.9	0	Current skill level may be sufficient
Judgment and Decision Making	9.4	11.6	11.5	0	Current skill level may be sufficient
Service Orientation	7.9	11.2	8.1	<<	Extensive development of skills in this area may be required
Persuasion	7.4	10.8	9.1	<	A higher skill level may be required
Mathematics	6.2	9.6	8.2	<	A higher skill level may be required
Operations Analysis	5.0	8.6	1.5	<<	Extensive development of skills in this area may be required
Management of Financial Resources	3.3	6.4	4.3	<<	Extensive development of skills in this area may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

#### **Abilities**

Similarity of Focus Occupation to Associated Occupation: 95

Focus Occupation: Financial Specialists, All Other (13-2099) Associated Occupation: Personal Financial Advisors (13-2052)

Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Oral Expression	12.4	15.6	14.2	0	Current ability level may be sufficient
Oral Comprehension	12.5	14.7	15.4	0	Current ability level may be sufficient
Number Facility	6.3	13.9	7.7	<<	Extensive improvement in abilities may be required
Written Expression	9.8	13.9	14.2	0	Current ability level may be sufficient
Deductive Reasoning	10.6	13.6	13.8	0	Current ability level may be sufficient
Written Comprehension	11.0	13.6	15.1	>	Current ability level is likely sufficient
Mathematical Reasoning	6.3	10.6	8.5	<	Some improvement in abilities may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

There are no common work activities.

# **Tools and Technologies that Both Occupations Have in Common**

Similarity of Focus
Occupation to Associated
Occupation: 86

Focus Occupation: Financial Specialists, All Other (13-2099) Associated Occupation: Personal Financial Advisors (13-2052)

Tools and Technologies	Exclusivity
Computers	1
Content authoring and editing software	1
Data management and query software	1
Finance accounting and enterprise resource planning ERP software	2
Industry specific software	1
Network applications software	1

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.